# **Start Your Journey....**

Choose how you start your Quest for Business Excellence

### 1. Copilot START Engagement

Xpedition's Copilot START Engagement is a free, half-day workshop designed to help organisations explore the potential of Microsoft Copilot and generative Al. Led by a Senior Xpedition Al Specialist, this complimentary workshop demonstrates how organisations can strategically adopt AI for maximum impact.

#### **Copilot START includes:**

- An inspiring showcase of Copilot's capabilities and a collaborative design-thinking workshop.
- Customised and set around your key business challenges identified within your specific functional scenarios and maps out tailored Al-driven solutions.
- Following the session, participants receive a customised AI blueprint outlining specific use cases, prioritised initiatives, and actionable next steps to unlock efficiency and drive growth.

# 2. Contact us to request a chat

Book an initial call with our friendly team, where we will make sure you have all the information you need, plan the right next steps for you and book a time with one of our experts if appropriate.



# Contact us

Email us at info@xpedition.co.uk Call us on +44 (0)20 7121 4705 Learn more about us at xpedition.co.uk

Register your interest here - scan the QR code





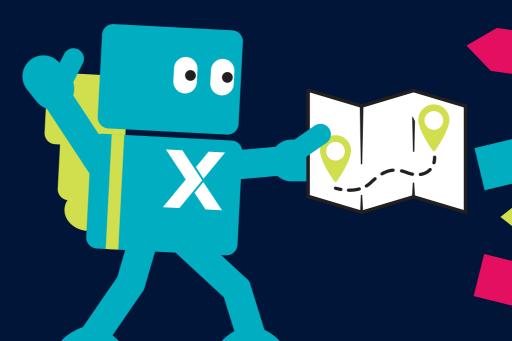




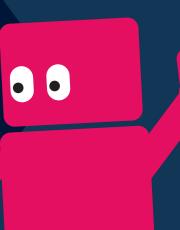




The Quest for **Business Excellence** 







**Your AI Transformation Journey** 

# Calling business leaders

As a business leader, embarking on your quest for business excellence you are driven by a desire to grow and transform your organisation amidst a challenging and evolving marketplace.

Your mindset is one of determination and innovation; you are not just seeking solutions but are on a mission to discover the tools that will propel your business forward.



Let us show you the power of Microsoft Copilot, your UI for Al. A personal assistant, grounded in work content like emails. meetings and documents and critical business data. Every employee will have a Copilot and it will help you interact with AI Agents.

#### The Path to Operational Excellence

To maintain smooth business operations, it's crucial that processes in key areas such as finance, procurement, and supply chain are optimised to minimise cost, mitigate risks, and accelerate decisions.

Our experts can share the power of autonomous agents delivered in Microsoft Dynamics 365 Business Central and those we build for you. Here are some examples:







### **The Path To Commercial Excellence**

Microsoft Agents drive improvements a sales, customer service, marketing, and experience to streamline operations and enhance customer engagement.

#### The Sales Agent – your new sales team member

The Microsoft Sales Agent autonomously manages leads, researches prospects, schedules meetings, and accelerates deal acquisitions using CRM data to drive sales. Microsoft Sales Chat offers insights from CRM data, emails, pitch decks, and meetings to speed up the sales cycle. Integrated with Microsoft Dynamics 365 and third-party CRMs, it enables sellers to nurture deals without switching between systems.

#### The Microsoft Sales Order Agent

This Al Agent operates in Microsoft Dynamics 365 Business Central and is all about improving the order experience and accelerating delivery for customers, enabling sales teams to focus on arowing the business.

#### The Vendor Onboarding Agent

The Xpedition built Vendor Onboarding Agent automates repetitive tasks, allowing vendors to self-serve via your website, creating a better vendor experience and freeing up your Finance and Procurement teams to focus on more important tasks.



## **Turnover to Start your** Quest...

**Choose your** 

next Steps

#### Customer Service Agents – for self and human-assisted service

Microsoft Al agents help customer service teams handle routine queries, deflect cases, and escalate complex issues to human representatives with full context. The Customer Intent and Customer Knowledge Management Agents, available for Microsoft Dynamics 365 Customer Service and Contact Center, transforms both self-service and human assisted customer experiences.

#### Identify your challenges

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Whether you find yourself entangled in a quagmire of manual processes, yearning to break free from siloed systems, or striving to accelerate your sales cycle, the power of AI is the key to scaling operational efficiency and elevating your customer experience.

#### Designing your path to success

Your guide acts as a partner on your guest, unleashing the power of AI such as Microsoft Copilot and Agents, identifying exciting opportunities, designing your roadmap and navigating the pitfalls and challenges along the way.

Xpedition is here to partner with forward-thinking leaders like you. Our team of expert navigators will help you chart your path to success.

## **Seeking your Guide**

Setting out on this transformation journey can be daunting, requiring a solid plan aligned with your unique business challenges and the expertise to leverage the right tools and solutions. You will need a trusted quide who has undertaken many adventures with successful tales to tell.

#### Introducing Al Agents

Al Agents vary in levels of complexity and capability depending on your need. They automate and execute business processes working on your behalf or alongside your team. There are many different agents, as every business process will have one.

Xpedition can build agents for you, or build them with you, always tailored to your needs and created to drive your business forward.

